

**POST GRADUATE PROGRAMME IN FASHION MANAGEMENT
PAPER-II - MANAGERIAL ABILITY TEST**

**Time Allowed: 2 Hours
120**

Max. Marks:

Total Questions:

120

It is a test to judge the managerial effectiveness and inter personnel skills of the candidates. This test comprises various sub tests as given below:

- (1) Vikalp (Case Study)
- (2) Business Management Test
- (3) Logical Ability Test
 - (i) This paper contains 120 questions of one mark each.
 - (ii) Answers are required to be marked only on the OMR/ICR Answer-Sheet, which shall be provided separately
 - (iii) For each question, four alternative answers have been provided out of which only one is correct. Darken the appropriate circle in the Answer-Sheet by using Ball Pen only on the best alternative amongst (a), (b), (c) or (d)

Directions (Q. Nos. 1-7): Study the situation given below to answer these questions.

One recent estimation of the domestic clothing market by KSA Technopak puts it at Rs. 43,100 crores of which the share of ready-mades (including traditional wear like dhotis, pajama kurtas, sarees, sherwanis etc) is Rs. 30,000 crores. Of this branded ready to wear market is estimated at Rs. 9,000 crores.

As of now men's wear still constitutes the largest component (approximately 60 per cent) of the branded ready to wear market. Within men's wear, the largest segment is shirts at 35 per cent and trousers around 15 per cent. Innerwear, T-shirts and jeans are other significant components of the market.

The Indian apparel market has been growing at 4-5 per cent over the past few years in quantitative terms. Most of the growth has come from the branded segment, which has been growing at 10-15 per cent annually till 1998 and at a faster pace later on. Value growth has been even better.

Preference for ready-made garments is increasing. With urbanization on the rise, growth in the ready-to-wear sector is inevitable. At the same time organized apparel retailing is expected to grow fivefold in the next five years with the arrival of international brands and already existing cutthroat competition from the domestic brands. The 15-34 age group is the largest consuming class for clothing in India. According to NCAER estimates, this age group is expected to grow at a higher rate than the rest of the population and will act as a major growth catalyst for the clothing market.

MEN'S WEAR

Overall Men's wear market is growing at about 6% with higher growth in the premium segment. Total Men's wear consumption in 2001-02 was 1405 million pieces of which 854 million (61%) were ready-mades and 551(39%) was tailor-made.

The Domestic industry till some years back saw growth rates of almost 35%. The increasing brand sales clearly indicate the growth potential of the branded market. While the old established brands have been growing at about 10-40%, the newer brands have the potential of growing anywhere between 30-100%. Due to launching of several new brands in 2000, the growth in the branded segment in 2001 was projected at 26%. While the key 125 brands of the country collectively grew between 35-40%, the growth percentage came down overall due to the negative performance of other hundreds of brands that succumbed under the pressure of changing market dynamics.

Men's Branded Wear accounting for roughly 60% of the total branded wear market, has grown at a much faster rate than other product segments and is likely to show a robust growth (more than 20%) over the next few years.

1. What is the share of trouser as a percentage of ready-made garments?
(a) 15% (b) 8% (c) 9% (d) 10%
2. Assuming that branded ready to wear market is valued at 9000 crore in 1998 and expected growth rate is 15%, what would be the market size in crores for branded ready to wear market in 2000?
(a) 10350 (b) 11902 (c) 13688 (d) 9000
3. What is the share of the premium segment in the men's wear market?

- (a) 5400 crore (b) 9000 crore (c) 540 crore (d) Inadequate information
4. Assuming men's wear consumption to grow at 6%, what would be the number of tailor made pieces in 2003-04 if the percentage distribution out of total men's wear consumption for readymade and tailor-made garments remains 61% and 39% respectively?
 (a) 616 mn (b) 636 mn (c) 606 mn (d) 626 mn
5. Assuming a 10% growth rate of the branded ready to wear market since 1995, what would have been its market size in 1996 if market size in 1998 is 9000 crore?
 (a) 7000 crore (b) 7440 crore (c) 7500 crore (d) 7550 crore
6. The clothing market is likely to rise because of:
 (a) rise in population in the age group of 15-34 years
 (b) overall rise in population in the world (c) urbanization
 (d) total rise in cloth production.
7. Which of the following statements are true according to the passage:
 (a) there is a growth in the newer branded garments only up to 10%
 (b) there is growth up to 100% in the old brands
 (c) till 1998 there was a growth up to 100% in branded garments
 (d) none of these

Directions (Q. Nos. 8-13): Study the situation given below to answer these questions.

Time moved ahead and I got married in a well to do family, which was descendant of wealthy landlords. The family consisted of my mother-in-law, my husband and me. We were owners of 60 hectares of prime agriculture land. Everything seemed like a fairy tale till realities were exposed. There was a standing enmity in the family over the family land. Since ours was a nuclear family, we had no support. My husband was the only child of my in-laws and a docile person. He had a running business of tractor repairs, he never used to retaliate to the provocations of his distant relatives, who all along had an eye on our share of the property and had, in fact occupied quite a large proportion of it already.

These provocations's soon converted into threats, mild ones at first, and soon turned violent. They used to bully us, harass us and humiliate us in public..

We wanted to stay away from such problems and decided to leave the place in search of peace with what ever we had. We shifted to Delhi. We bought ourselves a plot of land in the suburbs and built two rooms and started a dairy business.

However, our cousins were not happy just by the fact that they had the whole land to themselves, they wanted everything transferred on paper in their favour. Since we were emotionally attached to our land we were not willing to do so, but were too weak to offer resistance. They continued to terrorize us and we accepted it as our destiny- not that we did not want to complain, but because we did not know whom to complain. We had poor knowledge of outside world. Our soft complaints to the village Panchayats drew sympathy but no solution. Thus we had reconciled with our fate.

8. What does the author implies by: "Nuclear family"
 (a) A quarrelsome family. (b) A large family.
 (c) A small family. (d) None of the above.
9. Why the author's family moved to Delhi?
 (a) Her husband wanted to start a dairy business
 (b) Her husband's tractor repair business went busted
 (c) They wanted to stay away from problem with relatives
 (e) Village panchayat ordered them to move out.
10. What does the author imply by "Provocation"?
 (a) Fairy tales (b) Annoying acts (c) Distant relatives (d) Complaints
11. What was / were the problem(s) author's family was facing?
 (a) Their relatives used to harass them in the public.
 (b) They did not know to whom to complain.
 (c) Family was emotionally attached to its relatives and did not want to leave them.
 (d) Both A and B
12. Closest synonym for the word "docile".
 (a) Friendly (b) Amiable (c) Complying (d) Stubborn.

13. What is the main cause for enmity between the author's family and its relatives?
 (a) Family business (b) Family land
 (c) Harassment in public (d) Mutual Hatred

Directions (Q. Nos. 14-21): Study the situation given below to answer these questions.

Environmental protection is gaining momentum, with India poised to play a greater role in the years to come. There is a great potential for a category of non- – solid natural timber products which include PVC boards, MDF boards, Glass fiber reinforce plastic, wood based particle board, black boards, rubber wood, etc.

MDF boards are produced from agro-based raw material and have been widely accepted as the most effective substitute for wood globally. Initially these were manufactured on low scale but Subwood Ltd. went ahead with technology transfer and equity participation from world leaders in Sweden. Using State-of-art technology with an investment of Rs.600 million, the plant is geared to produce 39,000 tonnes of Subwood MDF annually.

Subwood has a wide usage in housing, industrial and institutional sectors. MDF industry is experiencing global boon. There exists a major demand supply gap. The demand for natural wood for the building industry is estimated at a phenomenal 12 million tonnes per year. However the product being new to the Indian market it is going to face a tough competition from natural wood in high-income class and also lower strata of the society.

14. Opportunity offered to Subwood Ltd. is primarily on account of:
 (a) The state-of-art technology from Sweden
 (b) Environmental protection gaining momentum.
 (c) The use of agro based raw material
 (d) Wide usage of MDF in all sectors.
15. The strength of Subwood MDF is primarily
 (a) It's contribution to control deforestation (b) It's wide usage
 (c) It's great potential (d) It's effectiveness in being a substitute of wood.
16. The most promising censurer for Subwood Ltd. is the
 (a) Building industry (b) High income class
 (c) Middle income class (d) Low income strata.
17. In order to market the product, Subwood MDF should mainly focus on:
 (a) Advertising on television
 (b) Sending its own sales force to its customers
 (c) Not using own sales force but sell through dealers only
 (d) Offering heavy introductory discounts
18. Subwood MDF must concentrate as,
 (A) Institutional sector (B) Industrial sector (C) Housing sector
 (a) C only (b) A & B (c) A & C (d) A, B & C.
19. The threat offered to the product by Subwood Ltd is primarily the
 (a) Natural wood (b) Agro based raw material
 (c) Limited usage of MDF (d) Low acceptance of its product globally
20. The problem faced by Subwood Ltd. Is mainly
 (a) Its versatility (b) Tough competition from natural wood
 (c) Low acceptance by building industry (d) high costs
21. To be successful in market, Subwood MDF must be priced
 (a) Higher than the natural wood (b) Lower than the natural wood
 (c) At par with natural wood (d) Can't say

Directions (Q. Nos. 22-30): Study the situation given below to answer these questions.

Imagery is the kind of associations a brand could get linked with over a period of time. It has an impact on how consumers perceive the brand and how they will react to it in the long run. For example, Horlicks had a 'drink for the sick' association a few decades ago. Will consumers have clear associations for Boost? What kind of association would a niche drink like drinking chocolate have in the minds of consumers? Brand imagery plays an important role in shaping the association in the consumer's psyche. Several years ago there were only a few brands in most categories so it was easier to develop an association

with a brand. Once an association was developed it stayed with consumers for a long time. Today's context is different, with several context attempting to create an image.

Old brands are in a complex situation-it will be difficult for them to suddenly develop trendy new imagery, and the images which they have developed are either not very relevant today or competitive brands are developing more relevant images. For several years, Robin Blue was associated with whiteness in fabric wash. The packaging and the bird on it symbolised brand. Bajaj Scooters had a 'family vehicle' image. Now Honda, which leads in the scooter category, has developed a different image, which leads in the scooter category, has a brand which was identified with sprains, is overshadowed by other brands which have developed several associations which may be relevant to the times. It may be interesting to find out how many consumers currently think of pioneering brands in any category and the reasons they probably do not think about them when the need arises.

Imagery is important because a company which has several brands for several segments could use it to ensure strong associations be created with each of its brands. Creating the right kind of imagery prevents confusion from arising in the minds of consumers. Fast Track and Sonata brands are both from Titan but have a clear image with regard to their target segment associations.

22. A brand get associated with the consumers through advertisement due to?
(a) Brand Imagery created over a period of time (b) The quality of the product
(c) Consumers have passion for brands (d) None of these
23. Titan own brands
(a) fast track (b) Sonata (c) Timex (d) Only (a) and (b)
24. "Family Image" is an image associated with which brand?
(a) Bajaj Scooters (b) Honda Scooters (c) LML Scooters (d) None of these
25. Brand imagery plays an important role in
(a) Selling the product (b) Shaping the association in consumers psyche
(c) Both (a) and (b) (d) None of these
26. Old brands are in complex situation because
(a) It is difficult for them to suddenly develop trendy new imagery
(b) The images which they have developed is not relevant
(c) Competing brands are developing more trendy and relevant images
(d) All of the above.
27. The 'bird' on the packaging of Robin Blue symbolises
(a) peace (b) Whiteness (c) Sanctity (d) Only (b) and (c)
28. Being a brand manager for a famous bathing soap, how can you create a new image for using 'orange' base instead of earlier 'lemon' base.
(a) By changing the colour of soap from green to orange
(b) By changing the shape of the soap
(c) By changing the price of the soap
(d) Both (a) and (b)
29. For selling a product through advertising, which is most important for creating a brand image?
(a) Repeated ads (b) Celebrity endorsement
(c) Price reductions (d) None of these
30. Which is the latest TV channel related to life style, glamour and fashion?
(a) Trendz (b) Zoom (c) F-TV (d) M-TV
31. Who is the license holder for UK brand Daks in India?
(a) VIP Group- Microtex India (b) TCNS
(c) Forbes Gokak (d) Aashima Group
32. What is the proposed name for the hypermarket for the budget conscious people by the Trent Group?

33. (a) Star India Bazaar (b) India Bazaar (c) Indian Textile house (d) Tata India market
Bata shoes originated in which country?
(a) Italy (b) Sweden (c) Hungary (d) Czechoslovakia
34. Who founded the sports good giant NIKE?
(a) J W Foster (b) Bowerman and Knight (c) Neil Irving (d) James Pemberton
35. Who is the CEO of Indo Rama Synthetics?
(a) O.P. Lohia (b) Kumaramangalm Birla (c) Vishal Lohia
(d) Arvind Singhal
36. He invented the Swatch watch and converted the functional role of watches into a fashion accessory in 1979. Identify him?
(a) Thomas Johansson (b) Ernst Thomke (c) Jim Rooke (d) Thomas
- Renault
37. What was known as the Blue Ribbon sports company earlier?
(a) Adidas (b) Puma (c) Nike (d) Reebok
38. Name the brand of pocket watch used by Mahatma Gandhi?
(a) Omega (b)Vintage Ingersoll (c) Tissot (d) Rolex
39. Which Bollywood actor is Marco Ricci's brand ambassador in India?
(a) Hrithik Roshan (b) Suneil Shetty (c) Abhishek Bachchan (d) Sanjay Dutt
40. Which leading tennis player owns the designer brand Aneres?
(a) Maria Sharapova (b) Venus Williams
(c) Serena Williams (d) Anna Kournikova
41. Which of the following lines of clothing is not a "bridge line" or, a line priced well below the designer's signature collection?
(a) Stussy (b) Miu Miu (c) DKNY (d) A/X
42. The colorful, large print fabric made famous in the 60's and 70's gets its name from which of the following designers?
(a) Milo Pucci (b) Gucci (c) Armani (d) Tom Ford
43. Who designed Lady Diana Spencer's wedding dress for her 1980 wedding to Prince Charles?
(a) David and Elizabeth Emmanuel (b) Karl Lagerfield
(c) Calvin Klein (d) Emilio Pucci
44. Who took over Gianni Versace's fashion company after his death in 1997?
(a) Marlyn Versace (b) Donatella Versace (c) James Versace (d) Carolyn
- Versace
45. Before Tommy Hilfiger began his successful fashion line where could he be found?
a) Working with Giorgio versace (b) Freelancing for Jordace jeans
(c) Modelling on the ramp (d) None of these
46. Which of the following designers is famous for creating the 1970's wrap dress?
(a) Jean Paul Gautier (b) Karl Lagerfield
(c) Diane Von Furstenberg (d) Calvin Klein
47. With which Indian company has Du Pont Apparel and Textile Sciences entered into a strategic partnership?
(a) Arvind Mills (b) Indo Rama Synthetics
(c) Vardhaman Spinning Mills (d) Reliance Textiles
48. Where in Tamil Nadu is the Hi-tech weaving park coming up?
(a) Coimbatore (b) Chennai (c) Tirupur (d) Salem
49. With which company would you associate Lee Cooper?
(a) Indus (b) K.G. Denim (c) Celebrity Fashions (d) Ashima Group
50. What is the name of India's first jewellery mall ?

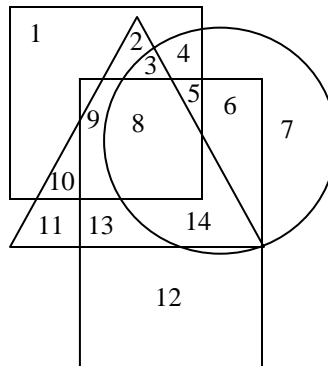
- (a) Gold Park (b) Gold Mall (c) Gold Souk (d) Heaven of Gold
51. What are fans of the Ferrari team in Formula One championship better known as?
 (a) Tifosi (b) Mafiosi (c) Ferosi (d) Schumasi
52. “The future is now” is a slogan used by Microsoft. Which Indian coined this phrase?
 (a) Harish Bijoor (b) Alquee Padmassee
 (c) Jiddu Krishnamurthi (d) Subrata Sengupta
53. This Indian businessman bought over ‘The Marine Scope’, ‘The Twin City Times’ and other three newspaper based in San Francisco. Who is he?
 (a) Ratan Tata (b) Vineet Jain (c) Nusli Wadia (d) Vijay Mallya
54. Nirma has entered into an alliance with P & G to manufacture and distribute one of its brands in India. Which is the brand?
 (a) Pantene (b) Head and Shoulders (c) Camay (d) Dove
55. Which management gure proposed the ‘525’ rule which states that 25 percent of a company’s sales revenue should accrue from products launched during the last 5 years?
 (a) Dipak Jain (b) Sumanthra Ghoshal
 (c) C K Prahalad (d) Ram Charan
56. They were called the “Traitorous Eight” and the “Fair Children”. What did they start?
 (a) Intel (b) Apple (c) Oracle (d) IBM
57. Where is the headquarters of the Ford company?
 (a) Seattle (b) Atlanta (c) San Francisco (d) Michigan
58. Name the only Latin American country which is a member of OPEC?
 (a) Columbia (b) Venezuela (c) Brazil (d) Argentina
59. With which billionaire would you associate Vulcan Ventures and Space Ship One?
 (a) Warren Buffett (b) Paul Allen (c) Ted Turner (d) Kirk Kerkorian
60. Which German polyester producing company did Reliance takeover recently?
 (a) Zimmer AG (b) Tequra (c) Treutzhler (d) Trevira

Directions: (61-65): In each of the following questions, a statement is given, followed by two conclusions. Give answer as (a) if only conclusion I follows (b) if only conclusion II follows (c) if neither I nor II follows (d) if both I and II follow .

61. Statement: All the organized persons find time for rest.
 Anitha in spite of her very busy schedule finds time for rest.
 Conclusions: I. Anitha is an organized person.
 II. Anitha is an industrious person.
62. Statement: Modern man influences his destiny by the choice he makes unlike in the past.
 Conclusions: I. Earlier there were less options available to man.
 II. There was no desire in the past to influence to destiny .
63. Statement: Money plays a vital role in politics.
 Conclusions: I. The poor can never become politician.
 II. All the rich men take part in politics
64. Statement: Many books are rocks. All Rocks are clips.
 Conclusions: I. Some books are clips.
 II. No rock is a book.
65. Statement: Some nurses are nuns. Madhavi is a nun.
 Conclusions : I. Some nuns are nurses.
 II. Some nurses are not nuns.

Questions (66-70): Study the following figure and answer the questions below it.

In the following figure, the square represents lawyers the circle represents businessmen, the rectangle represents educated persons and the triangle represents women.



66. Which number represents educated women who are lawyers but not businesspersons?
 (a) 2 (b) 9 (c) 3 (d) 8
67. Which number represents educated men who are businessmen as well as lawyers ?
 (a) 1 (b) 4 (c) 5 (d) 6
68. Which number represents uneducated women who are lawyers as well as businesspersons?
 (a) 2 (b) 3 (c) 9 (d) 10
69. Which number represents uneducated women who are lawyers as well as businesspersons?
 (a) 1 (b) 4 (c) 5 (d) 7
70. Which number represents educated men who are businessmen but not lawyers?
 (a) 5 (b) 6 (c) 7 (d) 12

Directions Q. Nos. (71 to 75) : Study the information given below and answer the questions that follow.

There is a family of six persons P,Q,R,S,T and U. They are Engineer, Lecturer, Principal, Manager, Mechanic and Typist. There are two married couples in the family. S, the Manager is married to the Lady Principal. The Lecturer is married to the Engineer. The Typist is the son of Q and brother of S. R, the Lawyer is the Daughter –in-law of P. T is the Unmarried mechanic. P is the Grand mother of U.

71. How is T related to U?
 (a) Brother (b) Sister (c) Cousin (d) Cannot be determined
72. What is the profession of Q?
 (a) Principal (b) Lecturer (c) Engineer (d) Cannot be determined
73. What is the profession of P?
 (a) Engineer (b) Principal (c) Lecturer (d) Cannot be determined
74. Which of the following is one of the Couples?
 (a) T and U (b) S and Q (c) T and P (d) None of these
75. How is S related to U?
 (a) Grandfather (b) Father (c) Uncle (d) Brother
76. Five persons M, N, O, P and Q are sitting in a row facing you such that P is on the left of O and N is on the right of Q. M is on the right of C and N is on the left of P. If Q occupies a corner position, then who is sitting in the centre?
 (a) M (b) N (c) O (d) Q
77. In the Olympic Games, the flags of six nations were flown on the masts in the following way: The flag of America was to the left of Indian tricolour and to the right of the flag of France. The flag of Australia was of the Indian flag but was to the left of the flag of Japan, which was to the left of the flag of China. Find the two flags which are in the centre.
 (a) India and Australia (b) America and India

- (c) Japan and Australia (d) America and Australia
78. Sitting in a row in front of a camera, Mr. X is on the left of the person sitting in the centre but is on the right of Mr. Y. Mr. P is on the right of Mr. Z and Mr. R is on the right of Mr. P. Mr. R is the second person sitting in the centre?
 (a) Mr. X (b) Mr. Y (c) Mr. Z (d) Mr. R
79. If PEN is called as SHOP, SHOP is called as SCHOOL, SCHOOL is called as TEMPLE and TEMPLE is called as OFFICE, then where do students study?
 (a) SHOP (b) OFFICE (c) SCHOOL (d) TEMPLE
80. If VAN is called LORRY, LORRY is called as TRUCK, TRUCK is called AEROPLANE and AEROPLANE is called SCOOTER, then which travels is air?
 (a) SCOOTER (b) TRUCK (c) LORRY (d) VAN

Directions for Q. Nos. 81-85: In each of the following questions, jumbled alphabets of a meaningful word are given. You are to rearrange these alphabets and select from the given alternatives the letter which will be the last letter of the re-arranged word.

81. ERNYA
 (a) A (b) E (c) Y (d) N
82. NCALOIC
 (a) C (b) L (c) I (d) A
83. AIISYNLT
 (a) A (b) I (c) S (d) Y
84. RNEEESPT
 (a) T (b) S (c) E (d) P
85. ERKCW
 (a) W (b) C (c) E (d) K
86. A watchman walks 10 metres in front and 10 metres to the right. Then every time turning to his left, he walks 5, 15 and 15 metres respectively. How far (in metres) is he from his starting point?
 (a) 20 (b) 10 (c) 15 (d) 5
87. A is the son of B; C, B's sister has a son D and a daughter E; F is the maternal uncle of D. How many nephews does F have?
 (a) one (b) two (c) three (d) none
88. A group consists of grandmother, father, mother, four sons and their wives and one son and two daughters to each of the sons. How many females are there in all ?
 (a) 16 (b) 14 (c) 15 (d) none of these
89. In a certain code CHARCOAL is coded as 45164913, MORALE is coded as 296137. In these codes, how will the word MECHRALE be coded ?
 (a) 95378165 (b) 25378195 (c) 27456137 (d) none of these
90. Which of the given alternatives will be the next term in the series?
 d / b, h / d, l / f, p / h,—
 (a) t / j (b) a / z (c) b / y (d) m / n

Direction for Question Nos. 91-94 : Five women Madhavi, Suchitra, Neelima, Sunanda, SuMalini are married to Ramesh, Seenu, Nani, Mahesh and Prasad but not in the same order. Match the right couples according to the following information.

- (i) Names of one couple start with the same letter.
 (ii) Seenu and Prasad are not SuMalini's or Madhavi's husband.
 (iii) Bharagav and Ramesh are not married to Suchitra and Neelima.
 (iv) Seenu is not married to Suchitra and SuMalini is not Ramesh's Wife.
91. Nani
 (a) Madhavi (b) Suchitra (c) SuMalini (d) Sunanda
92. Seenu
 (a) Suchitra (b) Neelima (c) SuMalini (d) Madhavi
93. Mahesh

94. (a) Suchitra (b) Neelima (c) Madhavi (d) SuMalini
 Ramesh
 (a) Sunanda (b) Madhavi (c) SuMalini (d) Suchitra

Directions (Questions 95 to 99): Study the given information carefully and answer the questions that follow:

- (i) I, J, K, L, M, N and O are sitting on a wall and all of them are facing east.
 (ii) K is on the immediate right of L.
 (iii) J is at an extreme end and has M as his neighbour.
 (iv) O is between M and N.
 (v) L is sitting third from the south end.
95. Who is sitting to the right of E?
 (a) I (b) K (c) O (d) None of these
96. Which of the following pairs of people are sitting at the extreme ends?
 (a) IJ (b) IN (c) KJ (d) NJ
97. Name the person who should change places with C such that he gets the third place from the north end.
 (a) M (b) N (c) O (d) L
98. Immediately between which of the following pairs of people is D sitting?
 (a) IK (b) IN (c) KM (d) KN
99. Which of the conditions (i) to (v) given above is not required to find out the place in which I is sitting?
 (a) (i) (b) (ii) (c) (iii) (d) All are required

Directions (Q. Nos. 100–120):

Following are a list of 21 questions with 4 alternatives each. Choose the correct/best alternative.

100. You are in the queue to pay your telephone bill by Cheque. Person in front of you waiting to pay by cash. There is a different queue for collection of cash. Will you
 (a) tell him the he is in the wrong queue (b) wait for his turn to come and be told by the clerk
 (c) wait for some one else to tell him (d) act ignorant
101. You are in a bus and notice your fellow commuter is being pocket picked. Will you
 (a) you tell the commuter whose pocket has been picked (b) keep quiet
 (c) tell the driver/conductor to take the bus to the police station (d) inform the fellow commuters
102. You are witness to a customer being over charged by a shop keeper. You will
 (a) tell the customer (b) request the shop keeper to charge the correct amount only
 (c) call the police (d) strike a deal with a shop keeper for sharing the loot
103. You find a box on the road
 (a) call the police and inform (b) open the box to know the contents
 (c) take the box and run away (d) wait there someone to come in search of the box
104. You realise A is being wrongly guided by B to A's destination. You will
 (a) keep quiet (b) politely intervene and guide A correctly to his destination
 (c) act ignorant (d) yell at B for misguiding
105. In an examination the person sitting in front of you adopts to copying which is disturbing your concentration. You will
 (a) curse your fate (b) tell the person not to indulge in copying
 (c) you also start copying (d) inform the examiner
106. As you are walking on the road, you here people shouting, 'thief, thief, catch him'. You will
 (a) act as if you have not heard their cries (b) start shouting with the other people
 (c) run behind the thief to catch him (d) turn around and walk in other direction
107. You notice a person standing on the wrong side of the bus stand. Actually he should be taking a bus from the opposite side. You will
 (a) act ignorant (b) inform the person and guide him
 (c) quickly vacate the place (d) wait for him to ask you
108. You are stranded in an unfamiliar place. You will

- (a) wait for some to come and then enquire (b) continue to wait without asking for help
(c) go boldly to a nearby house and seek help (d) curse you fate
109. After a purchase the shopkeeper returns Rs 100 extra to you. You will
(a) return the extra money to the shop keeper
(b) treat your friend to a lunch
(c) buy another and hope he will give extra Rs 100
(d) deposit Rs 25 at a temple and pray for more such instances
110. By mistake the courier service people deliver a parcel to you which actually is meant for your neighbour. You will
(a) not accept the parcel and return it to the courier (b) accept it and keep it
(c) inform the courier the correct place for delivery (d) inform the police
111. You are in the parking area of shopping complex. And, suddenly the electricity fail and there is total darkness. You will
(a) wait till the lights come (b) crawl towards your vehicle
(c) shout for help (d) try and take help from someone around
112. The tutor gives an assignment to complete. You
(a) complete it to the best of your ability (b) decide to do it later on at leisure
(c) seek your friend's help (d) inform the tutor that you do not understand it
113. You are on your way to an important meeting. The vehicle you are travelling breaks down. You will
(a) call up and cancel the meeting (b) take permission to come late
(c) inform your client about the situation (d) take it easy and ignore
114. Your classmate is short by Rs 50 for paying his examination fees. You have spare Rs 100 with you. You will
(a) readily help him out (b) act ignorant
(c) wait for him to come and ask you (d) you will tell your classmates and laugh at the situation
115. There is running race in your college. You will
(a) sit calmly and watch and enjoy. (b) cheer your friend who is also competing
(c) shout for no reason at all (d) act as if you are enjoying it more than any one else
116. You are watching a comedy show. You will
(a) laugh louder than others to make an impression.
(b) watch the show calmly and enjoy it fully
(c) disturb others by comic scenes/gestures.
(d) sleep off trying tell you are enjoying it
117. There is music show in your colony. You will
(a) sit home and curse the disturbance being caused (b) enjoy the show and join the fun
(c) create a mockery of the show (d) boast you can do a better show
118. Your friends plan to play a foul game with your best friend. You will
(a) ignore them (b) warn your friend about it
(c) join the fun (d) report the matter to the principal
119. Your teacher finds a grave error in your project. He discusses it in the class and ask for solution. You will
(a) not appreciate such move by the teacher (b) wait for any one to come with a solution
(c) try to prove that there is no error in the project (d) request you classmates to keep silent
120. You have been treated to a good meal by your friend. You will
(a) openly appreciate it (b) try telling others that nothing is too great about it
(c) tell people that he is showing off (d) announce following week you will have better